

# ARE YOU FIT TO SELL?

Air Quality/Odor/Pets/Holidays



These items can determine whether or not a buyer will make an offer on your home. Most people don't think about these but they are an important part of preparing your home for sale. Buyers want to envision themselves living in the house, and if the home is not presented in a manner that will allow them to do that easily, most buyers will move on.

## Things to think about

- What year was your house built?
- Have you had any water issues?
- Check for mold or mildew
- Inspect your smoke and carbon monoxide detectors and replace if needed
- Avoid cooking with strong seasonings and foods that have a lingering smell
- Remove your pets while the house is on the market
- Remove any signs of the pets (e.g. food and water bowls, toys, litter box, leashes)
- If your pets must stay in the house, hide any sign of your pet during showings
- Keep the litter box out of sight and cleaned daily
- What time of year are you selling?
- Are there going to be any holidays during that time?
- Decorate using items that are simple and nondenominational
- Any holiday specific decorations need to be removed immediately after the celebrations

Video clips and more information on the **FIT TO SELL** program are available at...

[www.RemaxTwinCity.com](http://www.RemaxTwinCity.com)

